



# NORDSTROM

October 9, 2000

Linda Johnson Rice, Chief Executive Officer  
Johnson Publishing Company  
820 S. Michigan Avenue  
Chicago, IL 60605

Dear Mrs. Rice:

The Michael Stubblefield Collection has been a supplier of fine handbags, wallets and briefcases to as many as 19 Nordstrom stores for over two years. Having demonstrated himself as a punctual and reliable vendor, and a source of high quality products, he has also proven to be a very successful vendor for Nordstrom. His products have not only kept pace with other more established vendors, he has also remained at the top of his category in customer satisfaction.

Not only have I enjoyed a terrific professional relationship with Michael Stubblefield, I have also enjoyed the experience of coming to know him as a person. He is a considerate, knowledgeable and dedicated individual. His personal qualities enhance his business acumen, creating a very successful business man.

I am confident that given an opportunity, Michael Stubblefield will demonstrate the same qualities to your company as he is with Nordstrom. It would be my pleasure to answer any questions you may have. Please feel to contact me at (206) 373-4383.

Sincerely,

Claude A. Greene, Coordinator  
Supplier Diversity Program